
KIWINET EMERGING INNOVATOR PROGRAMME: 'OUTCOMES' PRESENTATION GUIDELINES

Congratulations on completing the Emerging Innovator Programme!

Well done on reaching this point! Your Outcomes Presentation provides an opportunity for the Investment Committee to hear about your experience of the Emerging Innovator Programme and the outcomes of your commercialisation work to date. They are keen to ensure you've derived as much value as possible from the experience and will be happy to provide you with more contacts and suggestions to aid your development in this area and help progress your work.

You have a 5-minute slot in the agenda for your presentation and **10 minutes of Q&A** from the Investment Committee. You are welcome to make use of PowerPoint slides, but we suggest you don't use too many i.e. 10 max.

Your commercial mentor should be on hand, either in person, or via Skype or phone.

The Investment Committee members will have read your written Outcomes Report already.

- **Give a very brief reminder** of who you are, where you are from (research organisation), what your project is and who your commercial mentor is (you might wish to introduce them at this point).
- In your presentation, **cover off the technical, commercial and personal development** outcomes of your work as per your written outcomes report. Consider the positive changes, benefits, learning and effects that have occurred as a result of the funding, mentorship, PR, and Baldwins support that you have received (if you made use of their expertise)
- **Be reasonably specific about what the next steps are** for your project both technically and commercially. Also, describe what forms of funding you might look to use next and finally what further support you require. The IC would like to know this so that they can make suggestions on how they may be able to help.

Finally, please also consider including or be prepared to answer questions on:

- What was the best aspect of the Programme for you?
- How has the Emerging Innovator experience changed your approach to your research and the impact that can be achieved?

Please email your slides to mlow@kiwinet.org.nz no later than 3pm the day before the Investment Committee meeting that you are presenting at. Please also bring them on a USB stick on the day as a backup.



Dr Brendan Darby from Victoria University of Wellington, presenting his Emerging Innovator Programme outcomes to the KiwiNet Investment Committee (and observers) in Hamilton.